

## OEM Integration and Compliance Support

## **The Problem**

Inverter and battery manufacturers entering the Australian market must meet strict CSIP-AUS and DNSP standards before their products can be installed. Developing a compliant gateway or undergoing testing alone can take months.

## **Our Solution**

Marshall provides an approved, ready-to-integrate pathway for OEMs. ZECO engineers handle Modbus mapping, DNSP coordination, and witness testing with utilities such as SAPN and ANU. The Marshall gateway framework ensures communication with DNSP servers meets all Australian dynamic export and interoperability requirements.

Outcome

OEMs reduce time to market dramatically, often achieving certification within weeks instead of months. Products launch fully compliant and ready for installer deployment, with ZECO handling all validation and listing coordination.